

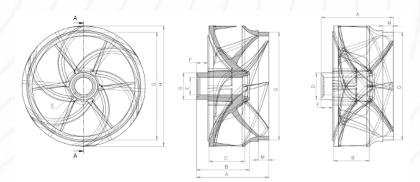


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KHAVAR ENGINEERING COMPANY

KEC

in Overall view



Commercial Department Winter 2018





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KEC Location:

Head Office:

- Area: 600 m2
- Bahar Av., Mashhad, Iran



Factory:

- Area: 1000 m2
- Khorasan Sience & Technology Park, Mashhad, Iran





The journey of KEC:

- Commercial (since 1951)
 - Selection Engineering
 - After Sales Services
 - Engineering Design
 - Engineering Productions





Field of Activities:

- 1- Agricultural and general industries (1951)
- 2- Water supplying and pump stations (1997)
- 3- Building and food industries (2003)
- 4- Mineral industries (2010)
- 5- Oil, gas and petrochemical industries (2013)







KEC Events:

Conferences:

- 1th conference on rotating equipment's in oil and power industries (Iran Rotate 2008)
- 6th Condition Monitoring and Fault Diagnosis Conference (CMFD 2012)

Workshops:

- 6th Condition Monitoring and Fault Diagnosis Conference (CMFD 2012) Balancing Pressure System in M-stage Pumps
- Technical University of Mashhad (2011)- Selection Engineering workshop
- Toos Ab Consulting Co. (2011) Vertical line shaft and Submersible Pumps Fundamentals workshop

Seminars:

- Tehran Esteghlal Hotel for Caprari Presentation (2014)
- Tabriz Petrochemical Co. Energy Saving monitoring in Rotary Equipments (2015)
- Jam Petrochemical Co. (2015)





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KEC Events:

Exhibitions:

- Tehran Oil Show 1396
- Ahvaz Oil Show 1395
- Tehran Oil Show 1395
- Tehran Oil Show 1395
- Mashhad ABfa 1394
- o Tehran ABfa 1394
- Tehran Industrial Show 1390
- o Tehran ABfa 1389
- Tehran Oil Show 1388
- Tehran Oil Show 1387
- Tehran Cement Show 1387
- Water Fair 1387





There are different types of companies in the field of Rotary Equipment (BIG COMPANIES):



No. of employees: 16,196 Revenue: 2,334 Million €



No. of employees: 18,000 Revenue: 4,300 Million €

SULZER

No. of employees: 15,500 Revenue: 3,160 Million €



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There are different types of companies in the field of Rotary Equipment (SMALL COMPANIES):



No. of employees: 300 Revenue: 65 Million €



No. of employees: 100

Revenue: 25 Million €



No. of employees: 200 Revenue: 58 Million €





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KEC advantages:



4 in 5 Americans believe that smaller companies place a greate emphasis on customer service than large businesses

Close to the Customer



Solution Provider in Short Time



Flexible





KEC Strategies:

- as a Knowledge-Based Company
 - ✓ sales and selection
 - Modification and Improvement
 - ✓ Tailor made centrifugal pumps manufacturing
 - ✓ Faults Diagnosis in Rotary Equipment
 - Maintenance and refurbishment
 - After Sales Services in Rotary Equipment
 - ✓ commissioning and start up









Some of KEC customers:

- National Iranian Drilling Company (NIDC) 0
- South Pars Gas Company (SPGC) 0
- Khuzestan Water and Power Authority (KWPA) 0
- **MAPNA** group Ο
- National Iranian Oil Engineering and Construction Co. (NIOEC) 0
- Hormozgan Steel Company (HOSCO) 0
- **Oil Turbo Compressor Co (OTC)** Ο
- Iranian Offshore Oil Company (IOOC) 0
- Mobarakeh Steel Company (MSC) Ο
- Abadan Oil Refinery Company (AORC) 0
- Bandar Emam petrochemical company (BIPC) Ο
- Tabriz oil refinery company (TPCO) Ο
- Maroon petrochemical company (MOGPC) 0
- Saba steel company 0
- **Petrochemical Industries Design and Engineering Company (PIDEC** 0
- Karoon petrochemical company (KRNPC) Ο
- Fariman petrochemical company Ο
- Water waves land company



























KEC as a supplier:

- ✓ Clean water
- ✓ Raw water
- ✓ Salty water
- ✓ Industrial water
- ✓ Hot water
- ✓ High pressure water
- ✓ Highly corrosive media
- ✓ Driver support

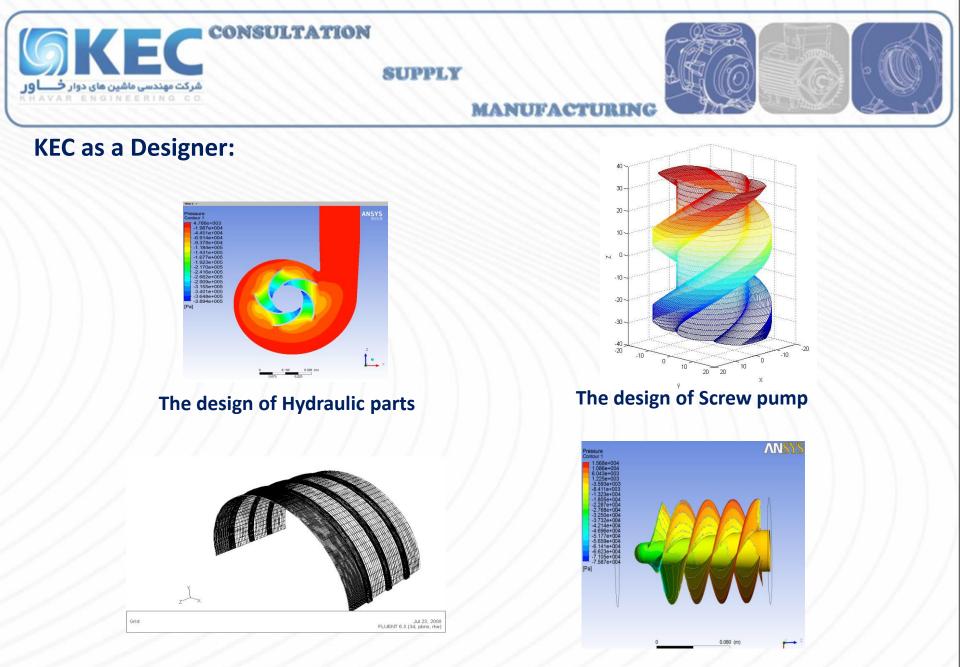












The design of Balance drum

The design of Inducer





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KEC Action as a Manufacturer:

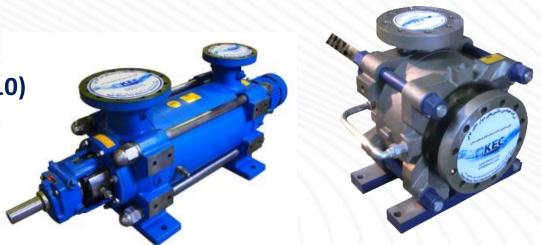
Engineering	• KEC	The second secon
Modeling	• KEC	
Machining	• KEC	
Special Machining / Casting	• Out Source with supervising	
QC	• KEC	
Assembling / Painting	• KEC	





KEC as a manufacturer:

- ✓ Boiler Feed Water
- ✓ Crude Oil Transfer (API610)
- ✓ Desalinating Water
- ✓ RO Application









KEC as a manufacturer:

- ✓ EN 733 Standard Pump
- ✓ ISO 2858 Standard Pump
- ✓ Non-Clogging Pump
- ✓ Chemical Resistant
- ✓ Industrial Water
- ✓ Clean Water







KEC as a manufacturer:

✓ Slurry Application









KEC as a manufacturer:

- ✓ Industrial Water Transfer
- ✓ Chemical Resistant Application
- ✓ Clean Water Transfer

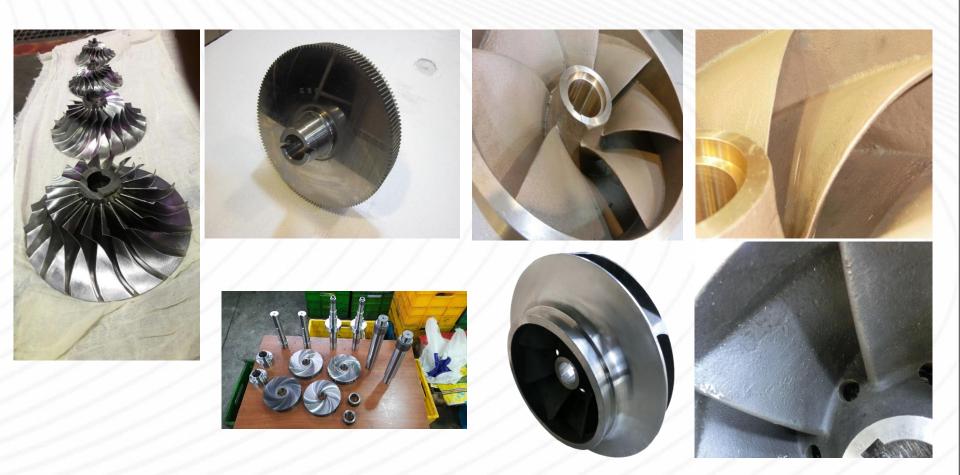






KEC as a manufacturer:

✓ Spare Parts for Centrifugal Pumps and Compressors

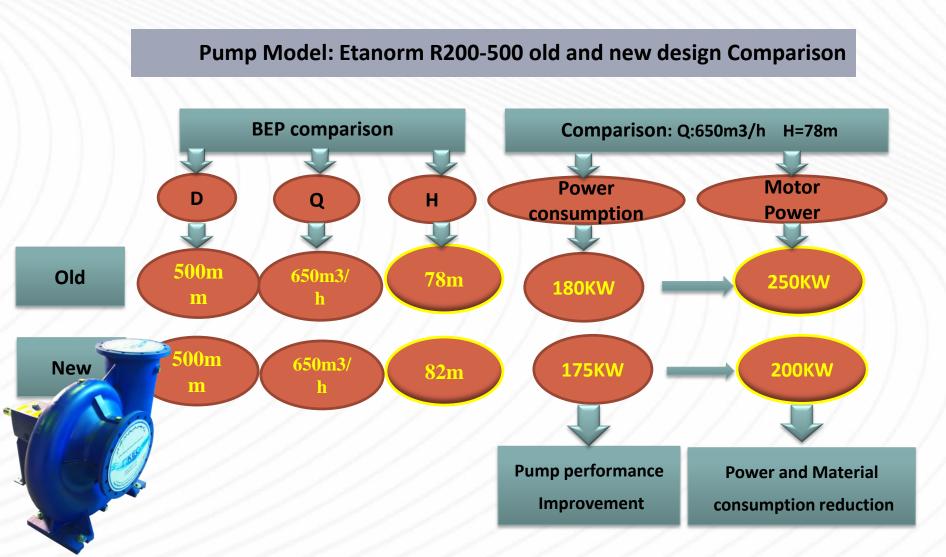






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Energy Saving:







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KEC as a Supervisor:



SPGC PHASES 17 & 18- OICO



Roodhart Pump NIOEC – Danial Petro





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KEC as an After Sales Service Center:

SABA pump station



Mobarakeh Steel Company







KEC as a Solution provider:

Water supply from Karoon river Speed: 1000 rpm- Power: 1000 kW

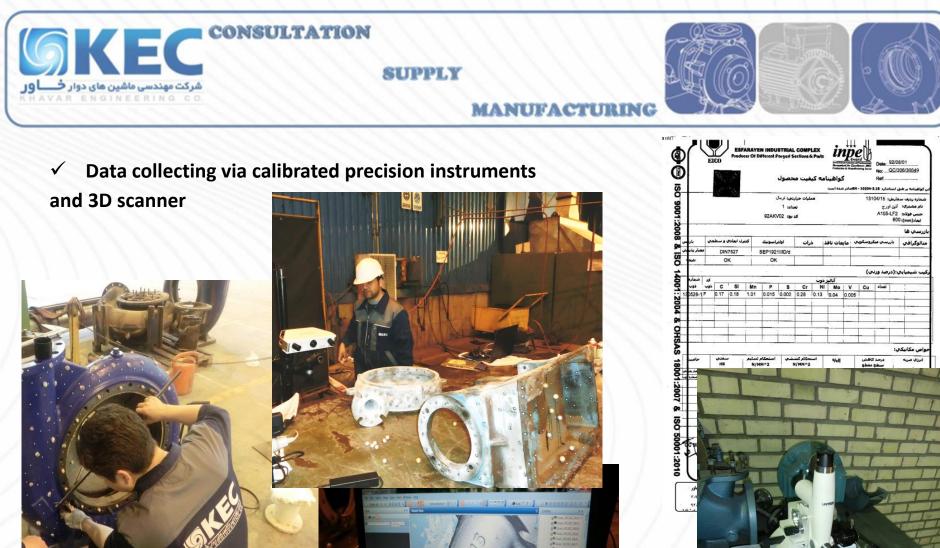






Defects in Thrust bearings Speed: 4800 rpm- Power: 3500 kW











Booklet of detailed manufacturing processes

دفترچه جزئيات فرآيند ساخت								
		FEC.000						
D	0	Task Name	Duration	شروع	2015 Qtr 1 Jan Feb	Mar	2015 Qtr 2 Apr	May
1	1.1.1	پروژه نمونه سازی	427 days	1898/11/-9		-	- Apr	may
2	~	انجام هماهنگی و تهیه امکانات لازم جهت داده پردازی	1 wk	1898/18/-9				
3		مرحله مهندسی معکوس	204 days	1898/11/18				
1	~	داده پردازی و اسکن سه بعدی	2 wks	1898/18/18				
5		شناسایی و دسته بندی مواد	2 wks	1898/18/88			1	
3		تهیه نقشه های سه بعدی از کروکی برداری	18 wks	1894/+1/+0				
7		تهیه نقشه های سه بعدی از نتایج اسکن سه بعدی	18 wks	1894/+1/+0				
3		مونتاژ کامپیوتری قطعات و تایید نهایی	8 wks	1894/.8/.9				
)		تهیه نقشه های کارگاهی و ماشین کاری	7 wks	1894/+4/28				
0		تدوین فهرست مواد و قطعات	5 wks	1894/.8/.8				
1		تعریف مراحل ماشین کاری و ایستگاههای کنترلی	2 wks	1894/.8/.8				
2		مرحله تامین نیازمندی های تولید	216 days	1894/.4/.1				
3		طراحی و تدوین نقشه ها و مدلهای ریخته گری و ابزار	12 wks	1894/.4/.8				
4		شناسایی پیمانکاران ماشین کاری و ریخته گری قطعات	2 wks	1894/04/18				
5		ساخت مدلهای ریخته گری و ابزارهای مورد نیاز	30 wks	1894/00/08				
6		تامین مواد و قطعات استاندارد داخلی	6 wks	1894/.4/.0				
7		تامین مواد و قطعات خارج از کشور	8 wks	1894/.4/.0				



One of KEC projects for Mobarakeh Steel Company (MSC)







✓ Packaging

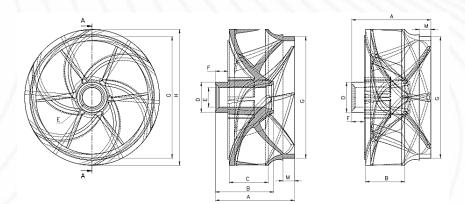






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Thank you for your kind attention!



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